Program	Maximum Loan Amount	Percent of Guaranty	Eligible Use of Proceeds	Maturity	Maximum Interest Rates	Guaranty Fees (Based on Gtd. Portion)	Who Qualifies	Benefits to Borrowers
7(a) Loans	\$5 million	85% guaranty for loans of \$150,000 or less; 75% guaranty for loans greater than \$150,000 (up to \$3.75M maximum guaranty)	Term Loan. Expansion/renovation; new construction, pur- chase land or buildings; purchase equipment, fixtures, leasehold improvements; working capital; refinance debt for compelling reasons; for inventory or starting or purchasing a business. Only owner-occupied commercial real estate is eligible.	Depends on ability to repay. Generally, working capital not to exceed 10 years; Equipment, fixtures, or furniture not to exceed 10 years. Except term may be up to 15 years if IRS asset class useful life supports longer term. Can add up to additional 12 months for equipment instal- lation. Lender must document in credit memo justification of any term that ex- ceeds 10 years; real estate up to 25 years. No balloons or de- mand features per- mitted.	Variable Rates: \$0-\$50,000 Base + 6.5% \$50,001-\$250,000 Base+6.0% \$250,001-\$350,000 Base+4.5% \$350,001 & Over Base+3.0% Fixed Rate: https://catran.sba.gov/ ftadistapps/ftawiki/ index.cfm. See Downloads and Resources section.	Charged on guaranteed portion. Guaranty Fee: \$350,000 or less=0%. \$350,001 to \$700,000=2.77%. \$700,001 to \$1 million =3.27%. \$1,000,001 to \$5,000,000=3.5% up to \$1 million, plus 3.75% of gtd. portion over \$1 million. Loans 12 months or less of \$350,000 or less = 0%; over \$350K = 0.25% Ongoing lender fee: \$350,000 and less: 0.00%. \$350,001 up to & incl. \$1,000,000: 0.49%. Over \$1,000,000: 0.55%.	Must be a for-profit business & meet SBA size standards; show good character, credit, management, and ability to repay. Must be an eligible type of business. Prepayment penalty for loans with maturities of 15 years or more if prepaid during first 3 years. (5% year 1, 3% year 2 and 1% year 3)	Long-term financing; Improved cash flow; Fixed maturity; No balloons; No prepayment penalty (under 15 years)
7(a)Small Loans Is any 7(a) loan \$350,000 and under, except the Community Advantage and Express loans	\$350,000	Same as 7(a) Loans	Same as 7(a) Loans	Same as 7(a) Loans	Same as 7(a) Loans	Same as 7(a) Loans	Same as 7(a) Plus, all loan applications will be credit scored by SBA. If not an acceptable score, the loan can be submitted via full standard 7(a) or Express.	Same as 7(a) Loans
SBA <i>Express</i>	Effective 10/1/21, maximum is \$500,000	50% regardless of loan amount.	May be used for revolv- ing lines of credit (<u>must</u> have term-out period not less than draw <u>period</u>) or for a term loan.	LOC: Max period Revolver = 60 mo.; Max term out period = 60 mo. For total of 10 yrs. Term loan: same as 7(a)	Same as 7a	Same as 7(a) Loans except fee is waived for businesses owned & controlled by vet and spouse of vets	Same as 7(a) Loans	Fast turnaround; Streamlined process; Easy-to-use line of credit
SBA Veterans Advantage	Processed under SBA <i>Express</i> so same as above limit of \$500,000	Same as SBA <i>Express</i>	Same as SBA <i>Express</i>	Same as SBA <i>Express</i>	Same as 7(a) Loans	For all SBA Express loans made to veteran-owned (or owned by a spouse of a vet) small businesses, upfront guaranty fee will be zero. Lenders must document in loan file with veteran eligibility using the documentation to <u>Notice</u> 5000-818641.	Same as 7(a) plus, small business must be owned and controlled (51%+) by one or more of the following groups: veteran, active-duty military in TAP, reservist or National Guard member or a spouse of any of these groups, or a widowed spouse of a service member or veteran who died during service, or a service- connected disability.	Same as SBA <i>Express</i> and no upfront guaranty fe
CapLines: 1. Working Capital; 2. Contract; 3. Seasonal; and 4. Builders	\$5 million	Same as 7(a) Loans	Finance seasonal and/or short-term working capital needs; cost to perform contract; con- struction costs; advances against exist- ing inventory and receiv- ables; consolidation of short-term debts. May be revolving.	Up to 10 years, except Builder's CAPLine, which is 5 years	Same as 7(a) Loans	Same as 7(a) Loans	Same as 7(a) Loans. Plus, all lenders must execute Form 750	1. Working Capital - (LOC) Revolving Line of Credit 2. Contract - can finance all costs (excluding profit). 3. Seasonal - Seasonal working capital needs. 4. Builder - Finances direct costs in building a commer cial or residential structure
Community Advantage Mission-focused lenders only. Expires 9/30/2024	\$350,000	Same as 7(a) Loans	Same as 7(a) Loans	Same as 7(a) Loans	Can be fixed or variable Variable: \$50,000 or less P+6.50% \$50,001 up to \$250,000 P+6% \$250,001 up to \$350,000 P+4.5%	Same as 7(a) Loans	Same as 7(a) Small Loans & targets underserved markets. Associates with probation, parole & felonies are eligible to apply	Same as 7(a) Plus lenders must be CDFIs, CDCs, micro-lender or SBA Intermediary Lenders tar- geting underserved market

U.S. Small Business Administration

SB SB SB

> U.S. Small Business Administration 2 International Plaza, Suite 500 Nashville, TN 37217

Tennessee District Office (615) 736-5881

Current as of 7/18/2022

SBA Programs and services are provided on a nondiscriminatory basis. See the SOP for the most up to date detailed information

Program	Maximum Loan Amount	Percent of Guaranty	Eligible Use of Proceeds	Maturity	Maximum Interest Rates	Guaranty Fees (Based on Gtd. Portion)	Who Qualifies	Benefits to Borrowers
International Trade	\$5 million	90% guaranty (up to \$4.5M maximum guaranty) (Up to \$4M maxi- mum guaranty for working capital)	Term loan for permanent working capital, equip- ment, facilities, land and buildings and debt refinance related to international trade.	Up to 25 years on R/E Up to 10 years for WC/Inventory	Same as 7(a) Loans	Same as 7(a) Loans	Same as 7(a) Loans. Plus, engaged or preparing to engage in international trade or adversely affected by competition from imports.	Long term financing to allow small business to compete more effectively in the international market- place
Export Working Capital Program	\$5 million	90% guaranty (up to \$4.5M maximum guaranty)	Short-term, working- capital loans for export- ers. May be transaction based or asset-based. Can also support standby letters of credit	Generally one year or less, may go up to 3 years	No SBA maximum interest rate cap, but SBA monitors for reasonableness	Based on Maturity : 12 months or less: 0.25%; Between 13 months and 24 months: 0.525%; Between 25 months and 36 months: 0.80%. \$350,000 or less = -0-	Same as 7(a) Loans. Plus, need short-term work- ing capital for direct or indi- rect exporting.	Additional working capital to increase export sales without disrupting domesti financing and business plan
Export <i>Express</i>	\$500,000	90% guaranty for loans of \$350,000 or less; 75% guaranty for loans greater than \$350,000	Same as SBA <i>Express</i> plus standby letters of credit	Same as SBA <i>Express</i>	Same as 7 (a) Loans	Same as 7(a) Loans	Applicant must demonstrate that loan will enable them to enter a new, or expand in an existing export market. Business must have been in operation for at least 12 months (though not neces- sarily in exporting).	Fast turnaround; Streamlined process; Easy-to-use line of credit Loan can be for direct or indirect exporting.
504 Loans Provided through Certified Development Companies (CDCs) which are licensed by SBA	504 CDC maximum amount ranges from \$5 million to \$5.5 million, depending on type of business or project.	Project costs financed as follows: CDC: up to 40% Lender: 50% (Non- guaranteed) Equity: 10% plus additional 5% if new business and/ or 5% if special use property	Long-term, fixed-asset loans; Lender (non- guaranteed) financing secured by first lien on project assets. CDC loan provided from SBA 100% guaranteed debenture sold to investors at fixed rate secured by 2nd lien.	CDC Loan: 10, 20 or 25-year term fixed interest rate. Lender Loan: Unguaranteed financing may have a shorter term. May be fixed or adjustable interest rate	Fixed rate on 504 Loan estab- lished when the debenture backed loan is sold. Declining prepayment penalty for 1/2 of term.	Upfront guaranty fee = 0.50% (50 basis points). Annual service fee = 0.2475% (24.75 basis points) of outstanding balance of loan.	Alternative Size Standard: For-profit businesses that do not exceed \$15M in tangible net worth, and do not have an average two full fiscal year net income over \$5M. Owner Occupied 51% for existing building or 60% for new construction of a build- ing.	Low down payment - equity (10,15 or 20 percent) (The equity contribution may be borrowed as long as it is not from an SBA loan) Fees can be financed; SBA /CDC Portion: Long-term fixed rate Full amortization and No balloons
504 Loan Refinancing Program (Permanent) Provided through Certified Develop- ment Companies (CDCs) which are licensed by SBA See Notice 5000- 808830 for details.	Same as 504	Loan to Value (LTV) with Quali- fied Debt(s) 90%. For projects that include "Eligible Business Expenses (EBE)" the LTV is 85%. EBE may not exceed 20% of the fixed asset ap- praisal value	Refinancing of Qualified Debt (85% of the pro- ceeds must have been originally used to acquire an Eligible Fixed Asset), and "Other Secured Debt" secured by the Eligible Fix Asset. May include the financing of eligible Business Operat- ing Expenses as part of the refinancing.	Same as 504	Same as 504	Same as 504 above except annual service fee = 0.2475% plus 0.0115%, for a total of 0.2590% (24.75 basis points for a total of 25.90 basis points) of outstand- ing balance of loan.	Was incurred not less than 6 months prior to date of appli- cation. Has been secured by Eligible Fixed Asset(s) for at least six months; May include debt subject to a federal guarantee under certain conditions. Cannot be a 504 Third Party Loan which is part of an existing SBA 504 project.	Business can access equity in their commercial real estate for business operat- ing expenses or refinance property on reasonable terms. Fees can be financed; SBA /CDC Portion: Long-term fixed rate Full amortization and No balloons
Non-7(a) Loans Microloans Loans through nonprofit lending organizations; tech- nical assistance provided.	\$50,000	Not applicable	Working capital, sup- plies, machinery & equip- ment, fixtures; etc. Intermediary may chose to refinance debt. Can- not be used for real estate.	Shortest term possible, not to exceed 7 years	Negotiable with intermedi- ary. Up to 7.75% for loans over \$10,000 or 8.5% for loans under \$10,000 above interme- diary cost of funds.	No guaranty fee	Same as 7(a) Loans	Direct loans from nonprofit intermediary lenders; Fixed-rate financing; Very small loan amounts; Technical assistance available

U.S. Small Business Administration 409 3rd Street, S.W. Washington, DC 20416 SBA Answer Desk 1-800-827-5722 This is an overview and does not include full policy and procedures. See the current Lender and Development Company Loan Programs SOP 50 10 for more details.